

Scarcity and Productivity II

MPA 612: Public Management Economics
January 24, 2018

Fill out your reading report on Learning Suite!



Plan for today

Utility, indifference, and preferences, revisited

Productivity, ideas, and neverending(?) growth

Income and substitution effects

Why does any of this even matter?

Current events

Class on Friday

Problem set 1 questions?

How do economists value time?

Hourly wages or willingness to pay

Concerts in theaters and parks

Cost for theater
concert

\$25

Value of park
concert

\$15

Economic
cost

\$40

Value of theater
concert

\$50

\$35

Theater

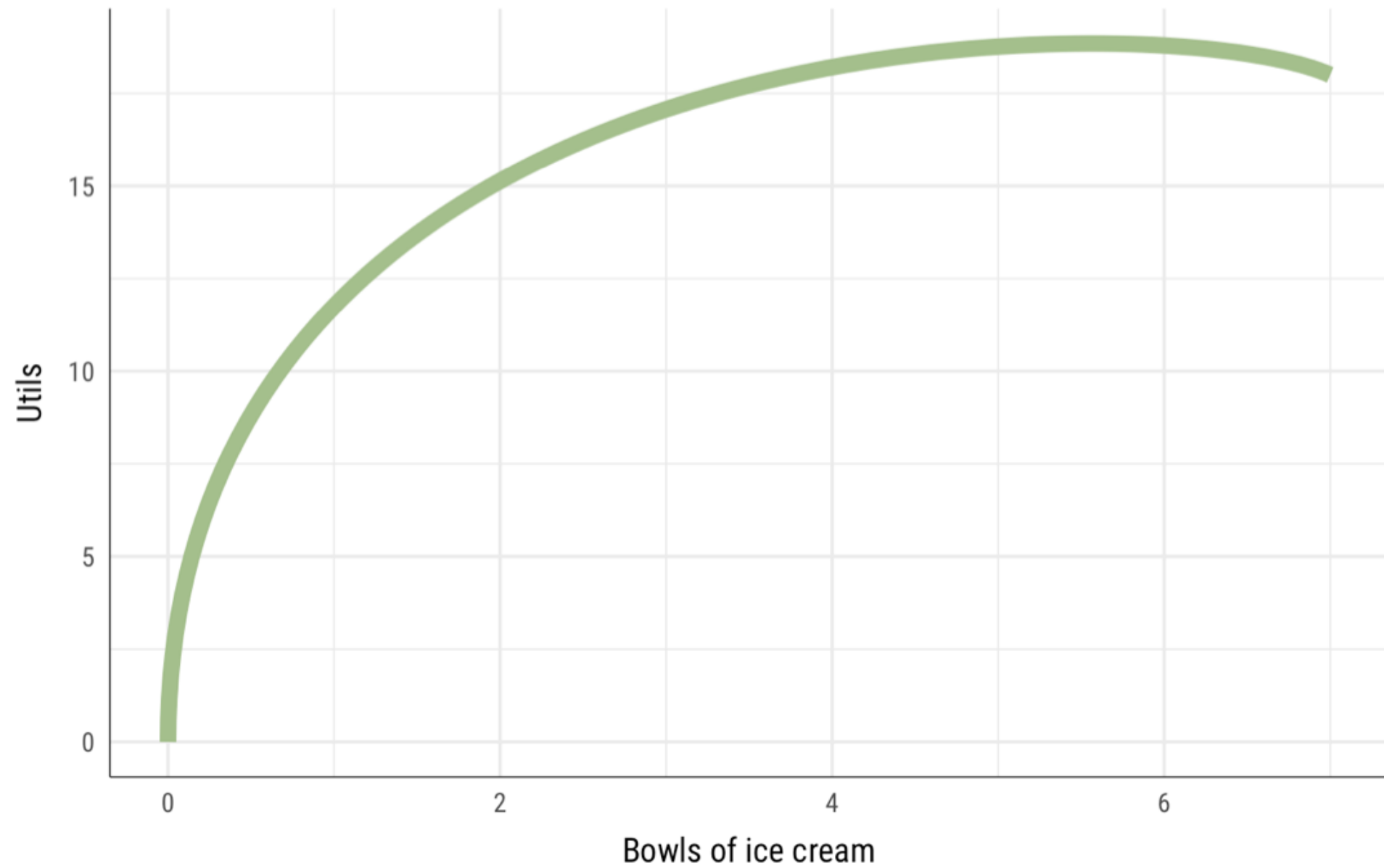
Park

Utility, indifference, and preferences, revisited

How are all these things connected?

Utils = happiness points





Utility functions and bundles

$$u(x_1, x_2)$$

Inputs = Quantities of goods

$$u(x_1, x_2) = x_1 x_2$$

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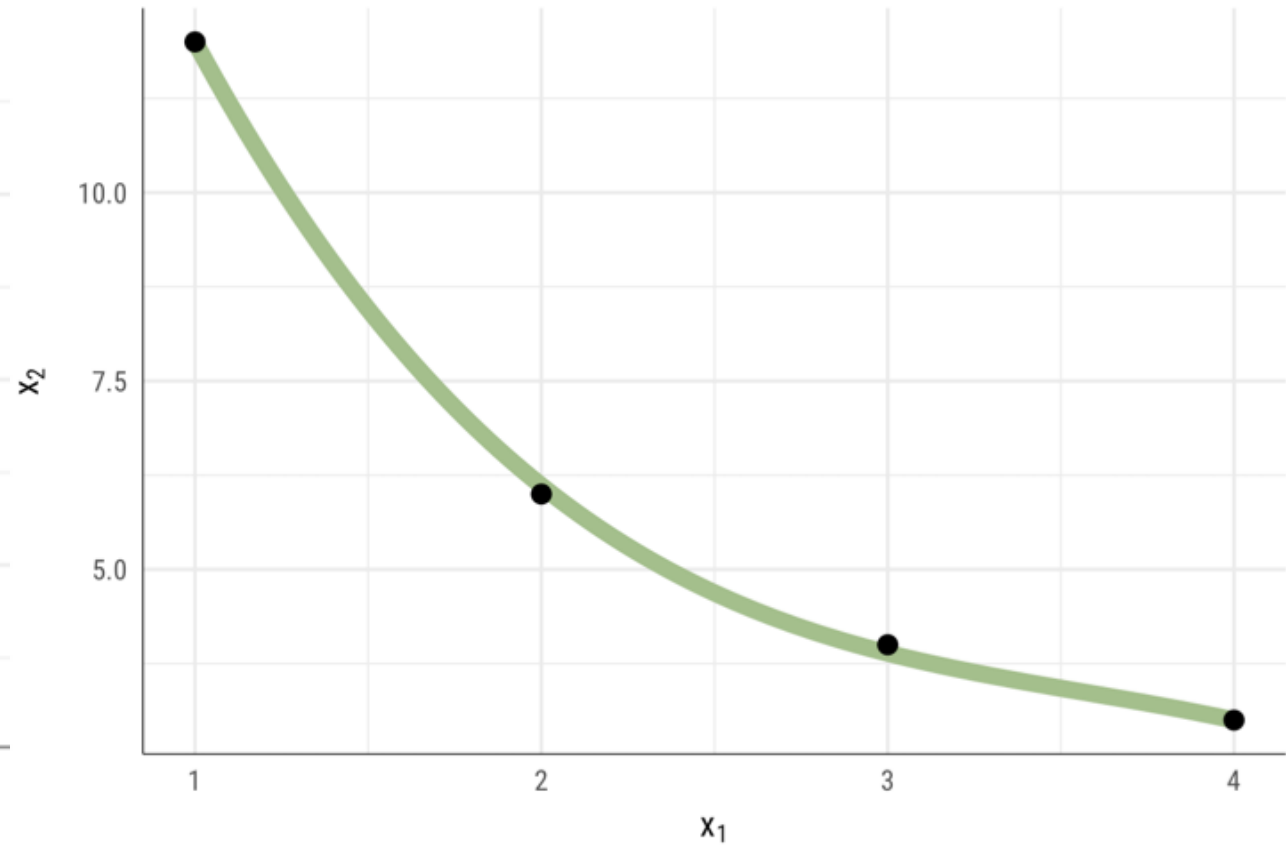
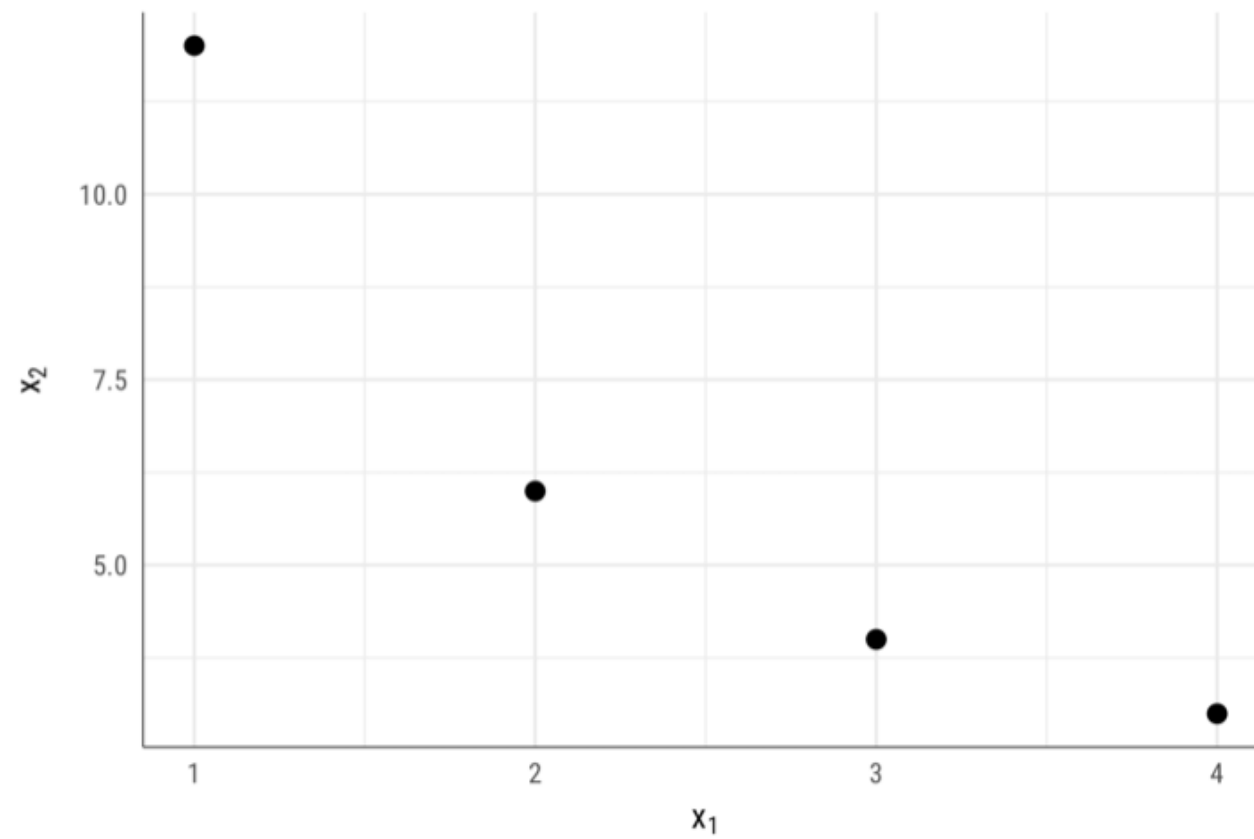
$$u(1, 2) \quad \mathbf{2}$$

$$u(100, 3) \quad \mathbf{300}$$

$$u(4, 1) \quad \mathbf{4}$$

What combinations of inputs
will produce 12 utils?

$$u(x_1, x_2) = x_1 x_2$$



Moral of the story...

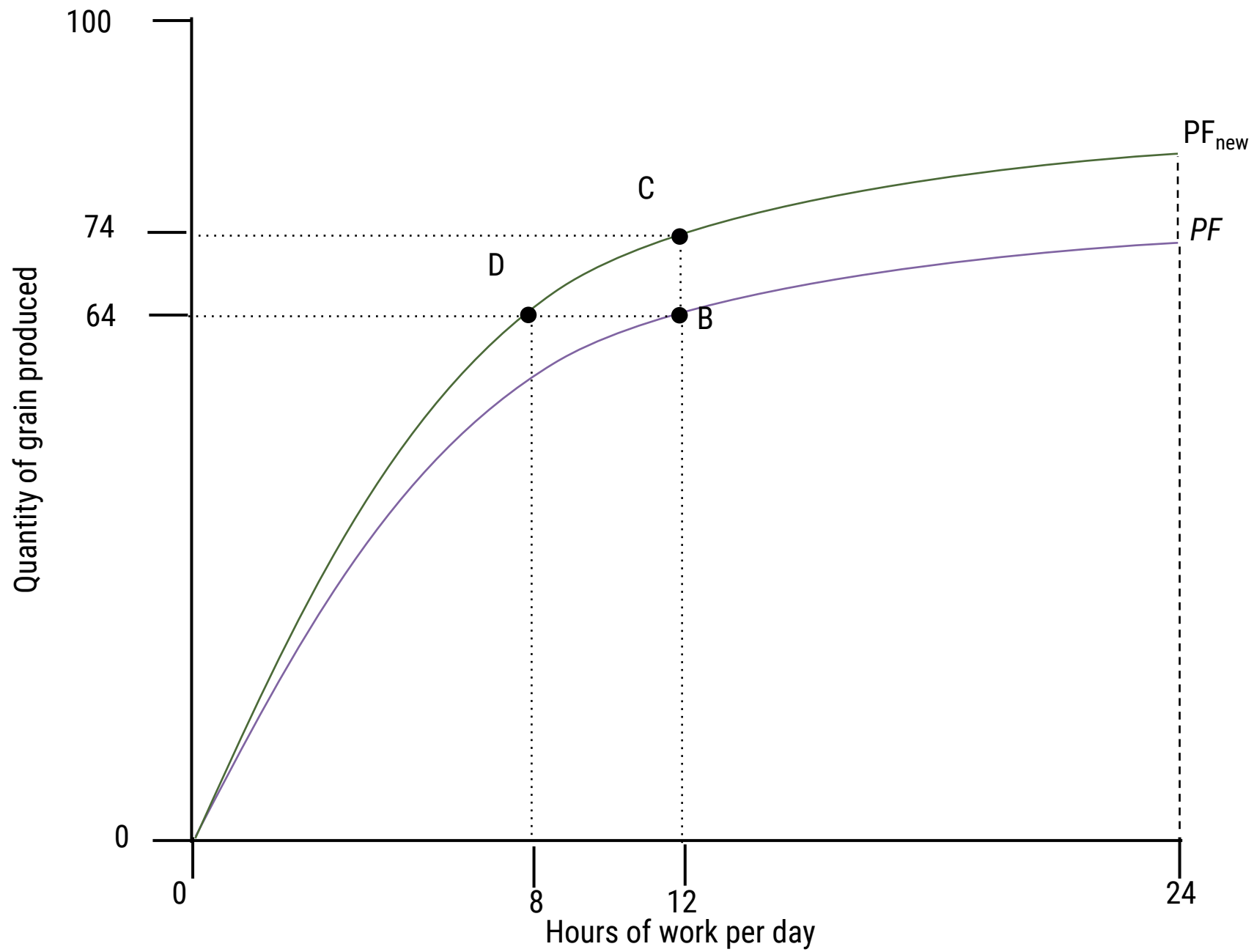
Indifference curves show combination of bundle of goods that give the same utility

Shape of indifference curves connected directly to utility function and preferences

Productivity, ideas, and
never ending(?) growth

Why don't people work less?

Where are all the new ideas?



Income and substitution effects

How does our consumption change with changes in price?

Type of good matters

Normal goods

As income increases,
you buy **more**

Inferior goods

As income increases,
you buy **less**

Type of scarcity matters

Limited by time

Alexei and Angela

Limited by income

Budgets

Limited by capabilities

Education &
innovation

What happens when feasibility changes?

Budgets

Education & innovation

What happens when feasibility of one thing changes?

Changes in prices

Taxes

Time

Income effect

Movement **to** a new indifference curve because of change in income or feasibility

Substitution effect

Movement **along** same indifference curve because of a change in mix of inputs

Why does any of
this even matter?

You all always maximize your utility by matching your MRS with your MRT given your budget constraints and finding the best combinations of goods to reach highest indifference curve, right?



What do income and substitution effects, indifference curves, and utility have to do with the public sector?

What do these economic principles have to do with public management?